



Installer:

Consultant:

## Choosing the right company

1. Are your installers fully insured licensed technicians?

2. How long have you been in business?

3. Do you have a physical office I can visit?

4. Can you provide me with references in my area?

5. Do you use sub-contractors?

6. Do you provide maintenance services?

7. Do you do a site visit? What does this involve?

8. What documentation will I receive before and after the installation?

9. How long does the installation take? Will it be finished in one visit?

## Understanding your quote

1. What is included in the quote?
2. If the job involves ducting – Does the quote include sealing the duct work and installing dampers on all the supply line taps?
3. Does my electrical supply have the capacity for this system?
4. When is payment required?

## Choosing the right system

1. What system do you recommend for my home and why?
2. Are there any council restrictions or applications involved? What are these costs?
3. How much will the system cost to run?
4. Who manufacturers the equipment?

- 5. How long is the warranty valid for and what does it cover?
- 6. What maintenance is required and how much does it cost?
- 7. How noisy is this system? How do you minimise noise?
- 8. What will the system look like? Where will the units be placed – indoors and outdoors?
- 9. What are the maximum and minimum ambient temperatures in which the air conditioner will be effective?

Once you've met with each of the three suppliers and they've answered all of your questions on the checklist, you can compare all of their responses while you wait for them to provide you with a quote.

Additionally, we suggest that you refer to information that we have provided on the [questions to ask your aircon installer](#) page as a source of comparison.

You can access that page directly at: [airconmarket.com.au/questions](http://airconmarket.com.au/questions)

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